

Effective Solutions through Simplicity

Global **M**anagement Practices at
Client Door-Step to Suit

Our Times
ur Context
ur Culture

INTEGRATED **T**HOUGHT



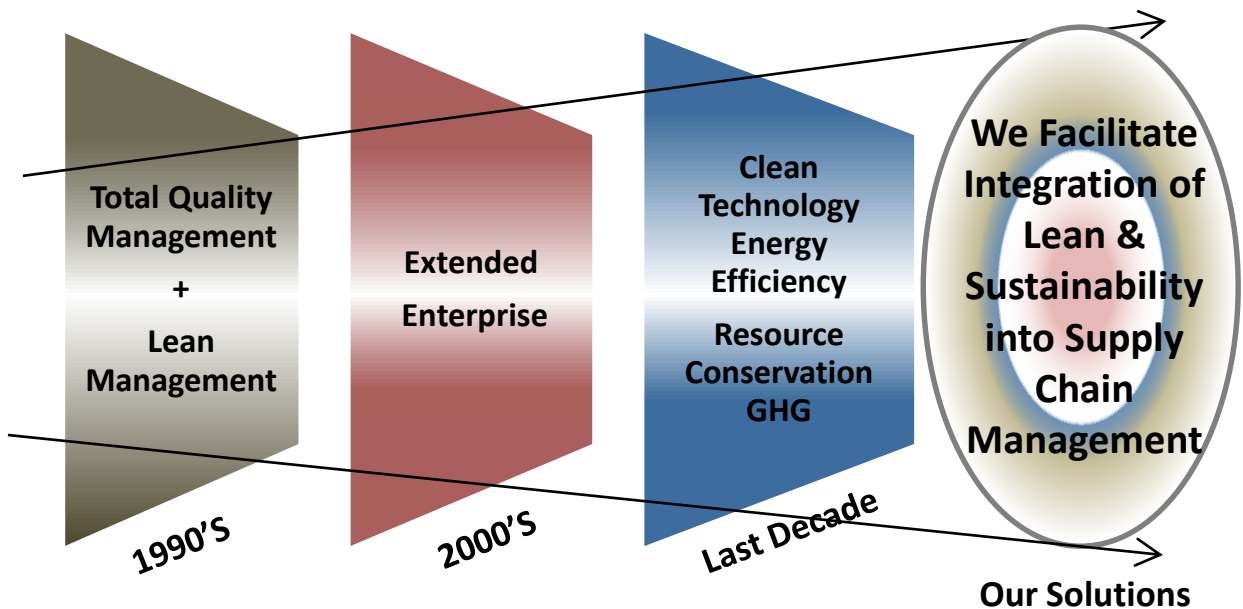
turning point
management solutions

PRINCIPAL CONSULTANT

B. V. Viswanadham

PGDM – IIM Calcutta, 21st batch 1986.

Managing Director – Austral Indorganics Pvt. Ltd.



- Training Modules
- Hand Holding
- On-site Projects.



VISIBILITY IS AUGMENTED THROUGH SUPPLY CHAIN FOCUS

- Map Supply Chains using SCOR Framework of Supply Chain Council, USA
- Build strategies linking Internal Supply with In-Bound & Out-Bound Supply
- Facilitate Decision Making based on Supply Chain Analytics

Management Themes

Mapping the Supply Chain and setting Management Boundaries

Demand Management

Processes for the Inward Supply Chain

Defining and Setting Processes within the Boundaries for the Internal Supply Chain

Defining and Setting Processes for the Outward Supply Chain

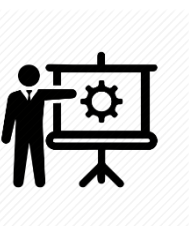
Defining and Setting processes at the interfaces of the organisations within the supply chain.

Retail Management

Programmes suggested

1. Fundamentals of Supply Chain Management
2. Principles and Practices of Trust Based Management (Human Resource Topic)
3. Demand Forecasting & Management
4. Supplier Relationship Management
5. Strategic Sourcing
6. Materials Requirement Planning (MRP)
7. Daily Management incl. Asset, People, Quality and Productivity
8. Logistics Management incl. Warehouse and Transportation Management
9. Third Party Logistics (3PL)
10. Logistics Competencies and Framework (Human Resource Topic)
11. Collaborative Production Planning
12. Sales & Operations Planning
13. Inventory Management
14. Collaborative Planning, Forecasting and Replenishment processes (CPFR)

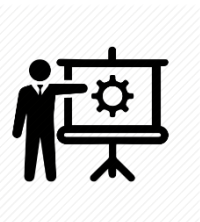
- Associated Instructor for American Production & Inventory Control Society (APICS)
- Certified Supply Chain Professional - American Production & Inventory Control Society. (APICS)
- Certified in Logistics, Transportation & Distribution. American Production & Inventory Control Society (APICS)
- Certified SCOR-Professional (APICS)





WE MAP VALUE THROUGH LEAN TOOLS ALONG THE SUPPLY CHAIN

- **New Age Manufacturing Wastes.**
- **Lean Management Tools to Identify and Mapping Processes, Materials, Information, Energy and Waste Materials**
- **Embedment of Sustainability Characteristics**
- **Integration along the Supply Chain**



Programmes Suggested

1. Lean Concepts
2. Lean Implementation
3. Special Topics in Lean Management
4. Lean Management in Process Industries



- **Certified Lean Leader from Lean Management Institute**
- **Certified Lean Implementer from Lean Management Institute**

“ Complying to various suggestions proposed him , we made tremendous improvement ”

Hariom Bhasin -
General Manager
-ONGC HAZIRA PLANT Surat

“ If you want to take your business to the next level of excellence , I would strongly recommend you to engage with him ”

Bishwanath Ganguly-
Country Manager,
-Forever New & 3INA



WE UNRAVEL HIDDEN VALUE IN SUSTAINABILITY ASPECTS

- Customised Sustainability Aspects
- Operational Risk Management Framework
- Facilitation of Solutions
- Simple Integrated Reporting

Programmes Suggested

1. Managing Manufacturing Sustainability – Nuances and Practices
2. Operationalising Energy Management System
3. Building Machine Productivity through Maintenance Management System
4. Building Labour Productivity through Lean Management Approaches
5. Green House Gas (GHG) Inventorisation
6. Sustainable Supply Chains
7. Social Impact of Corporate Social Responsibility initiatives
8. Stakeholder Management

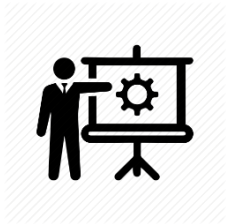
- Certified Sustainability Assurance Practitioner (CSAP) from Accountability (UK)
- Certified Facilitator – Total Productive Maintenance (TPM)
- Assessor , Sustainability Excellence, CII
- Judge, National Energy Efficiency Award
- Evaluator, National Best Practices in Green Company Management
- Certified Lead Auditor for ISO 50001:2011 for Energy Management Systems by BSI .
- Certified in ISO 31000:2009 for Corporate Risk Management Systems by BSI

“ Deep knowledge of the various subjects and technical fields ”

Ankur Goyal – President- ,
MMTC PAMP Ltd.

“ Man of Quality , has a solution for every problem ”

Debasish Rout
- Assistant Professor,
Amity University



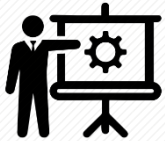


VALUE ENHANCEMENT THROUGH QUALITY CONCEPTS

- **Build Stable & Robust Processes**
- **Process Sigma Focus to Achieve Global Product Standards**
- **Accelerated Employee Engagement**
- **Effective Team Work**

Programmes Suggested

1. Total Quality Management (TQM)
2. Manufacturing Process Control
3. Measurement System Analysis (MSA)
4. Gauge Repeatability & Reproducibility (R&R)
5. Six Sigma Green Belt Program
6. Understanding Variation
7. Process Sigma and its Applicability
8. Failure Mode Effect Analysis (FMEA)



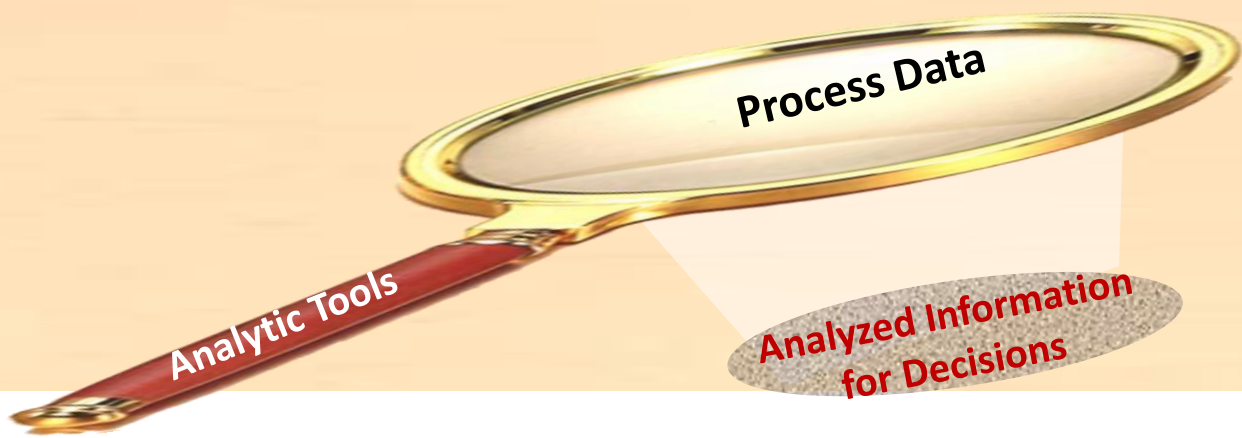
- **Six Sigma Black Belt, Indian Statistical Institute, Bangalore.**
- **Certified Lead Auditor for Integrated Management Systems from M/s TQM International Ltd. (Nabet Approved) for ISO 9001:2008, 14001:2004,18001:2007**
- **Certified Internal Auditor for ISO 9001:2008 by M/s TUV Ltd.**

“ Great opportunity to be
taught by him ”

Amith Kishore Gupta
- A Finance Professional
(Credit &Debit Capital
Market)

“ As a person he is a leader
who can be followed ”

Viral Shah
– Godrej Industries Ltd,
Valia , Gujarat



BETTER VALUE IS DELIVERED WHEN OUR ANALYTICS ARE DEPLOYED FOR DECISION MAKING

- Data Based Approaches for situation analysis
- Strong belief in our society's ability to search for, collect and analyse data
- Ethos of continuous improvement facilitates world class performance motivated by analytics.

Programmes suggested

1. Manufacturing Analytics
2. Human Resource Analytics
3. Marketing Analytics
4. Supply Chain Analytics
5. Sustainability & Analytics



- **Six Sigma Black Belt Certificate from Indian Statistical Institute, Bangalore**

“ Exceptional communication skills & the ability to influence individuals at various levels of the organization ”

“ Rich learning process with ready to implement solutions ”

Kartikeyan-General Manager
(TQM),Kirloskar Ferrous Industries Ltd.

Siddiq – Senior Manager,-
Nalco Ltd.-Damonjodi,Orissa

Business Excellence

- Bharat Electronics Ltd.
- Durgapur Steel Plant
- Kirloskar Ferrous Industries Ltd.
- National Aluminium Co. Ltd.
- Krishnapatnam Port Co Ltd.

Sustainability Management

- ACC Ltd.
- JSW Steel Ltd.
- Mahindra Logistics Ltd.
- HPCL
- MMTC PAMP Pvt. Ltd.
- Harrisons Malayalam Ltd.
- Dr. Reddy's Laboratories Ltd
- Godrej Industries Ltd.
- Tata Motors Ltd.
- Rialto enterpricess Pvt. Ltd.

Human Resource Management

- Amara Raja Batteries Ltd.
- Talwandi Sabo Power Ltd.
- Carrier Aircon Ltd.
- Saint Gobain Ltd.
- Wabco India Ltd.
- Balco Ltd.
- Subros Ltd.
- Indian Steel & Wire Products Ltd.

Our Verticals

Auto
Ancillaries

Large Auto

Hydrocarbon

Logistics

Steel

Electronics

Glass

Power

Cement

Batteries

Air
Conditioning

Pumps

Metals

FMCG

Textiles

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